



Tejas Networks

Telecom Products for convergence of voice-based networks with data-dominated networks

The company creates state-of-the-art products and solutions in the telecommunications and optical networking arena. It was founded in 2000 by Sycamore, Dr. Gururaj Deshpande and a group of highly experienced Indian technocrats. Tejas develops software-differentiated optical networking products that provide high price/performance in their class, enabling carriers to maximize revenue-generating services while optimizing their overall network costs

Deal Snapshot

- **Sector : Telecom Products**
- **Investment : US\$ 2.5 mn**
- **Date of Inv.: Feb 2002 - Feb 2005**
- **IIML was a co-investor with Intel Capital, Sycamore & Battery Venture Partners**
- **Exit : December 2006**
- **Realized Return : 22% p.a.**

Value Added

- **Enhanced the Board of Directors with the introduction of pro-active eminent persons from the telecom sector**
- **Supported the company in their strategy to transcend to the next level of growth**
- **Proactively supported the financial planning and next round fund raising**